

TENNESSEE REGULATORY AUTHORITY

Melvin Malone, Chairman
Lynn Greer, Director
Sara Kyle, Director



460 James Robertson Parkway
Nashville, Tennessee 37243-0505

May 25, 2000

TRANSMITTED VIA FAX

(425) 519-8911 / ORIGINAL TO FOLLOW VIA U.S. MAIL

Ms. Laura Hisler
Regulatory Department
NEXTLINK Long Distance Services, Inc.
500 108th Ave. NW
Suite 2200
Bellevue, WA 98004

RE: NEXTLINK Long Distance Services, Inc. (Docket No. 00-00068)

Dear Ms. Hisler:

The Tennessee Regulatory Authority requests the following information regarding the Application of NEXTLINK Long Distance Services, Inc. for a Certificate to Provide Competing Interexchange and Resold Telecommunications Services:

Managerial Requirements

Provide the following managerial information of the Company:

1. Degrees: (BS, BA, MBA, etc.) accounting, engineering, etc.
2. Professional licenses: CPA, etc.

Technical Qualifications

1. Provide additional information on NEXTLINK Long Distance's technical staff. Information to be provided should include but not be limited to: (a) degrees held by technical staff; (b) professional licenses held by technical staff; and (c) experience in the telecom industry.

Financial Qualifications

Provide the following financial information of the Applicant:

1. Estimated cost of the proposed network, switches, and unbundled network elements.
2. Provide projected financial statements, including income statements, balance sheets, and cash flows statements for the next three (3) years.
3. Capital Costs budget for the three years including the following:
 - a) Equipment to be deployed.
 - b) Cost of Equipment, network, switches, and unbundled network elements.
 - c) Sources for funding the Tennessee network, equipment, UNEs: cash, loan commitments, vendor credits, letters of credit, etc. (complete detail).
4. TCA §65-4-125 amendment states that by September 1, 2000, all telecommunications service providers subject to the control and jurisdiction of the authority, except those owners or operators

of public telephone service who pay annual inspection and supervision fees pursuant to Tennessee Code Annotated, §65-4-301(b), or any telecommunications service provider that owns and operates equipment facilities in Tennessee with a value of more than five million (\$5,000,000), shall file with the authority a corporate surety bond or irrevocable letter of credit in the amount of twenty thousand dollars (\$20,000) to secure the payment of any monetary sanction imposed in any enforcement proceeding, brought under this title or the Consumer Telemarketing Protection Act of 1990, by or on behalf of the authority. Provide a statement outlining the Applicant's intent to abide by TCA §65-4-125 and provide a corporate surety bond by September 1, 2000 if applicable.

5. Indicate whether the financial statements reflect any amounts related to reciprocal compensation for terminating ISP traffic. If yes, quantify.

IntraLATA Toll Dialing Parity Plan

Provide a complete IntraLATA Toll Dialing Parity Plan.

Numbering Issues

Please provide answers to the following questions concerning numbering within your proposed service area.

1. What is your company's expected demand for NXXs per NPA within a year of approval of your application?
2. How many NXXs do you estimate that you will request from NANPA when you establish your service footprint?
3. When and in what NPA do you expect to establish your service footprint?
4. Will the company sequentially assign telephone numbers within NXXs?
5. What measures does the company intend to take to conserve Tennessee numbering resources?
6. When ordering new NXXs for growth, what percentage fill of an existing NXX does the company use to determine when a request for a new NXX will be initiated?

Tennessee Specific Operational Issues

Please provide answers to the following questions concerning Tennessee Specific Operational Issues.

1. How does the company intend to comply with TCA §65-21-114? In its description, please explain technically how the company will not bill for countywide calls within Tennessee.
2. Is the company aware of the Tennessee County Wide Calling database maintained by BellSouth and the procedures to enter your telephone numbers on the database?
3. How does your company intend to provide metro area toll-free calling ("MAC") around Memphis, Nashville, Knoxville and Chattanooga?
4. Is the company aware of the MAC database maintained by BellSouth and the procedures to enter your telephone numbers on the database?
5. Please provide the name and telephone number of an employee of your company that will be responsible to work with the TRA on resolving customer complaints.
6. Does the company intend to telemarket its services in Tennessee? If yes, is the company aware of the telemarketing statutes and regulations found in TCA §65-4-401 *et seq.* and Chapter 1220-4-11?

Miscellaneous

1. Provide a certificate of service that the application has been served on all eighteen (18) incumbent local exchange telephone companies in the State of Tennessee.
2. Notarized pre-filed testimony is required for CLEC applications. The testimony should describe the services to be provided, the applicant's technical, managerial and financial abilities to provide the services and affirm that all information submitted is true and correct.

3. Provide information concerning involvement in any pertinent mergers, acquisitions, etc.? Provide a chart showing the applicant's corporate structure.
4. Is the applicant bonded for the amount of any required deposits?
5. State whether Tennessee customers will incur any non-recurring charges to initiate service with the applicant and list these charges, if any.

Please submit the requested information by June 2, 2000. If you have any questions, please contact this office at (615) 741-2904 (ext. 132).

Sincerely,

A handwritten signature in black ink, appearing to read "D. Waddell". The signature is stylized with a large, looped "D" and a cursive "Waddell".

David Waddell
Executive Secretary

c: Docket File
 Joe Werner
 Darlene Standley
 Carsie Mundy
 Darrell Whitis